

## Message Text

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ORIGIN ARA-04

INFO OCT-01 ISO-00 /005 R

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DRAFTED BY ARA/EP/E:DKGUTHRIE:EFM

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R 082328Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

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FOL REPEAT STATE 046723 SENT ACTION BRASILIA  
BUENOS AIRES MANAGUA CARACAS LIMA GUATEMALA  
SAN JOSE SAN SALVADOR TEGUCIGALPA MAR 08

QTE

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E.O. 11652: GDS

TAGS: PFOR, XM, ETRD

SUBJECT: FOLLOW-UP TO SECRETARY KISSINGER'S TLATELOLCO

INITIATIVES - AMBASSADOR MALMGREN'S TRADE TRIP

REF: MEXICO 1679

1. AT RECENT MEETING OF FOREIGN MINISTERS IN MEXICO CITY, SECRETARY KISSINGER TOLD THE LATIN AMERICAN FOREIGN MINISTERS THAT THE USG WAS PREPARED TO HAVE THE SPECIAL TRADE REPRESENTATIVE AMBASSADOR WILLIAM EBERLE OR THE DEPUTY SPECIAL TRADE REPRESENTATIVE, AMBASSADOR HARALD B. MALMGREN AND OTHER SENIOR OFFICIALS EXCHANGE VIEWS ON TRADE WITH THE GOVERNMENTS OF INTERESTED LATIN AMERICAN COUNTRIES BOTH IN LATIN AMERICAN CAPITALS AND IN WASHINGTON. INITIAL INDICATIONS FROM LATIN AMERICAN EMBASSIES IN WASHINGTON AND REFTTEL INDICATE THAT SOME LATIN AMERICAN COUNTRIES DESIRE SUCH CONSULTATIONS NOW.

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2. ON BASIS OF ABOVE, AMBASSADOR MALMGREN HAS TENTATIVELY BLOCKED OUT WEEK OF APRIL 1 FOR A FIRST LATIN AMERICAN TRIP. AMBASSADOR EBERLE WILL BE AVAILABLE TO MEET WITH LATIN AMERICAN MINISTERS TO DISCUSS TRADE AT FOREIGN MINISTERS CONFERENCE SCHEDULED FOR APRIL 17.

3. TENTATIVE PLANNING IS FOR AMBASSADOR MALMGREN, ACCOMPANIED BY SMALL INTER-AGENCY TEAM, TO SPEND FROM SEVERAL HOURS UP TO ONE DAY IN EACH ADDRESSEE COUNTRY WITH EXCEPTION OF CENTRAL AMERICA WHERE JOINT APPROACH WILL BE SUGGESTED. MALMGREN WOULD BE PREPARED TO ELABORATE U.S. POSITION ON TRADE ENUNCIATED BY SECRETARY AND TO EXCHANGE VIEWS ON PRESENT STATUS AND FUTURE PROGRAMS FOR MTN. MALMGREN IS ALSO WILLING TO DISCUSS BILATERAL TRADE ISSUES AND OTHER MATTERS HOST GOVERNMENT DEEMS APPROPRIATE.

4. UNLESS EMBASSIES PERCEIVE OBJECTION, YOU ARE REQUESTED TO DISCUSS WITH MINISTERS OF FOREIGN AFFAIRS AS WELL AS WITH OTHER MINISTERS WHOSE RESPONSIBILITIES INCLUDE TRADE (ECONOMIC, FINANCE, OR TRADE) PROPOSED ARRANGEMENTS FOR MALMGREN'S VISIT, AND ASCERTAIN THEIR AVAILABILITY AND AVAILABILITY OF KEY POLICY AND TECHNICAL LEVEL OFFICIALS.

5. MALMGREN IS AT DISPOSAL OF AMBASSADORS FOR MEETINGS WITH EMBASSY STAFFS AND PRESS AS WELL AS SPEAKING ENGAGEMENTS AS APPROPRIATE. IN VIEW OF TIGHT SCHEDULE AND AMBITIOUS PROGRAM, AMBASSADOR MALMGREN IS WILLING TO HANDLE FULL SCHEDULING OF ACTIVITIES INCLUDING BREAKFAST, LUNCHEON AND DINNER MEETINGS AND ENGAGEMENTS.

6. BASED ON HOST COUNTRY REACTIONS AND OTHER FACTORS (E.G., AVAILABILITY OF USG AIRCRAFT, AIRLINE SCHEDULES) WE WILL COME UP WITH SPECIFIC ITINERARY FOR MALMGREN'S VISIT.

7. DEPARTMENT WOULD APPRECIATE EMBASSIES' INITIAL RESPONSE IN TIME FOR IA-ECOSOC MEETING BEGINNING IN QUITO MARCH 10. PLEASE REPEAT REPLIES TO QUITO AS WELL.

8. FOR LIMA: MALMGREN WILLING TO MEET WITH ANDEAN PACT LIMITED OFFICIAL USE

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OFFICIALS IF THEY EXPRESS SUCH AN INTEREST.

9. FOR BRASILIA: IN VIEW OF CHANGE OF GOVERNMENT, PRESUME ARRANGEMENTS WITH GOB CAN ONLY BE TENTATIVE, BUT FOR SCHEDULING PURPOSES, HOPE YOU COULD ACHIEVE AGREEMENT IN PRINCIPLE.

10. FOR CENTRAL AMERICAN POSTS: PLEASE DEFER APPROACH

TO HOST GOVERNMENTS UNTIL SEPTTEL IS RECEIVED WITH FURTHER  
INSTRUCTIONS. GDS  
KISSINGER

UNQTE  
KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ITINERARY, FOREIGN MINISTERS MEETINGS, AMBASSADORS, PERSONNEL TRAVEL, TRADE VISITS  
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**TAGS:** PFOR, ETRD, OVIP, XM, US, MX, (KISSINGER, HENRY A), (EBERLE, WILLIAM), (MALMGREN, HARALD B)  
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